

Holy Cross College (Autonomous), Nagercoil
Kanyakumari District, Tamil Nadu.
Accredited with A⁺ by NAAC - IV cycle – CGPA 3.35

Affiliated to

Manonmaniam Sundaranar University, Tirunelveli



Semester I - IV

POs, PSOs & COs

DEPARTMENT OF ECONOMICS



2023-2026

(With effect from the academic year 2024-2025)

PROGRAMME EDUCATIONAL OBJECTIVES (PEOs)

| PEOs | Upon completion of M.A./ M. Sc. /MSW Degree Programme, the graduates will be able to: | Mapping with Mission |
|-------------|--|-----------------------------|
| PEO1 | apply scientific and computational technology to solve socio ecological issues and pursue research. | M1, M2 |
| PEO2 | continue to learn and advance their career in industry both in private and public sectors | M4 & M5 |
| PEO2 | develop leadership, teamwork, and professional abilities to become a more cultured and civilized person and to tackle the challenges in serving the country. | M2, M5 & M6 |

PG PROGRAMME OUTCOMES (POS)

| POs | Upon completion of M.A./MSW Degree Programme, the graduates will be able to: | Mapping with PEOs |
|------------|---|------------------------------|
| PO1 | enhance in-depth learning by using innovative technological sources | PEO1 |
| PO2 | design and undertake individual research which will contribute to the future ideological and societal development | PEO1, PEO2 & PEO3 |
| PO3 | integrate various theories and methodologies relating to social and environmental contexts. | PEO 2 |
| PO4 | excel in competitive examinations, face interviews and handle real life situations. | PEO 2& PEO3 |
| PO5 | articulate critically to address the emerging national and global challenges with an ethical outlook. | PEO1, PEO2 & PEO3 |
| PO6 | perform the professionalism and team spirit and exhibit leadership, communication and managerial skills. | PEO 2& PEO3 |
| PO7 | learn independently for lifelong to execute professional, social and ethical responsibilities promoting sustainable development | PEO3 |

PROGRAMME SPECIFIC OUTCOMES (PSOs)

| PSO | Upon completion of M.A. Economics Programme, the graduates will be able to: |
|------|--|
| PSO1 | demonstrate an understanding of complex economic mechanism that characterise modern society and to develop ability to present economic theory and applications in decision making in real life. |
| PSO2 | analyse and investigate economic theory and issues in the field of economics as well as contemporary socio-economic problems along with formulation and analyses of policy; and to understand how economy is influenced by economic policy and planning, technological advances and demographic conditions. |
| PSO3 | To adopt the digital advancement in the field to understand complex economic mechanism using statistical tools and packages and to embrace new opportunity in emerging technology and also to develop the ability to explain core economic terms, concepts, and theories including but not limited to the function of market and prices as allocative mechanisms; benefit/cost analysis; market failure and role of state; and other critical areas of economics. |
| PSO4 | develop understanding of economic trade-offs and social values, impact public / private socio - economic policy for the achievement of intended outcomes which provide skills to become empowered and forecast outcomes of the policy as an entrepreneur employed in various positions. |
| PSO5 | demonstrate the ability to employ the “economic way of thinking.” i.e. the ability to use critical thinking skills within the discipline of economics about economic matters, social and moral ethics and to Construct systematic model for analysis and make use of knowledge on finance, health, environmental economics, rural economics, regional economics and Economics of Natural Resources, to formulate policies for sustainability on Community and protective environment. |

COURSE OUTCOMES

SEMESTER-I

CORE-I: ADVANCED MICRO ECONOMICS

Course Code: FP231CC1

| On the successful completion of the course, student will be able to: | | |
|--|---|------------------|
| 1 | remember the concepts of consumer behavior | K1 |
| 2 | understand the theories of under uncertainty. | K2 |
| 3 | apply how price and output is determined in different Market situations and analyse the market structures | K3&K5 |
| 4 | analyse the alternative theories of firms. | K4 |
| 5 | evaluate the role of trade unions and explain the theory of distribution. | K5 |

K1-Remember;**K2** –Understand;**K3** –Apply;**K4**– Analyze;**K5**-Evaluate; **K6** - Create

SEMESTER-I

CORE – II: INDIAN ECONOMIC DEVELOPMENT POLICY

Course Code: FP231CC2

| On the successful completion of the course, student will be able to : | | |
|---|---|------------------|
| 1 | remember the structural change in the Indian Economy | K1 |
| 2 | remember the Performance of agricultural and industrial sector | K1&K2 |
| 3 | ability to learn the trends in the economy | K2&K3 |
| 4 | identify the Impact of Poverty | K3&K4 |
| 5 | Analyze the social issues like unemployment, gender disparities | K5 |

K1-Remember;**K2** –Understand;**K3** –Apply;**K4**– Analyze;**K5**-Evaluate

SEMESTER-I

CORE – III: STATISTICS FOR ECONOMISTS

Course Code: FP231CC3

| On the successful completion of the course, student will be able to : | | |
|--|--|------------------|
| 1 | remember the basic Probability rules and understand theoretical distributions. | K1 |
| 2 | understand knowledge on the various sampling methods and testing of Hypotheses | K1&K2 |
| 3 | apply t test and chi square for analysis | K2&K3 |
| 4 | analyse the importance of one and two way ANOVA | K3&K4 |
| 5 | evaluate the various Decision making tools available | K5 |

K1-Remember;K2 –Understand;K3 –Apply;K4– Analyze;K5-Evaluate

SEMESTER-I

ELECTIVE I : A) MODERN ECONOMIC THOUGHT

Course Code: FP231EC1

| On the successful completion of the course, student will be able to : | | |
|--|--|------------------|
| 1 | understand modern economic concept of role of Entrepreneur Innovation | K1 |
| 2 | ability to understand about Capital Formation, Disguised Unemployment Imperfect Competition | K1&K2 |
| 3 | understand the ideas of Permanent Income Hypothesis | K3 |
| 4 | analyse the ideas of Modern Indian Economists - Regional Economics, Ecological Theory of Population | K4 |
| 5 | evaluate the economic ideas like role of Technological Progress - Poverty – Deficit Financing and Public Expenditure | K5 |

K1-Remember;K2 –Understand;K3 –Apply;K4– Analyze;K5-Evaluate

SEMESTER-I

ELECTIVE I : B) RURAL ECONOMICS

Course Code: FP231EC2

| On the successful completion of the course, student will be able to : | | |
|--|---|------------------|
| 1 | understand the nature and scope of rural economics. | K1&K2 |
| 2 | define and demonstrate the theories of rural development and rural resources. | K2 |
| 3 | recall, outline and determine rural demography and occupation structure. | K2&K3 |
| 4 | examine and evaluate rural poverty and unemployment. | K3&K4 |
| 5 | summarize, develop and explain the rural empowerment programs. | K5 |

K1-Remember;K2 –Understand;K3 –Apply;K4– Analyze;K5-Evaluate;K6-Create

SEMESTER-I

ELECTIVE I : C) ECONOMICS OF INFRASTRUCTURE

Course Code: FP231EC3

| On the successful completion of the course, student will be able to : | | |
|--|--|------------------|
| 1 | to define and explain the consequences of growth on the demand for infrastructure and dual principal controversies | K1&K2 |
| 2 | to demonstrate and identify the importance of the cost and mode of transportation | K2 |
| 3 | illustrate, explain and examine the role of energy and its infrastructure in economic development | K2&K3 |
| 4 | examine how the power supply and explain and dissect its pricing problems | K3&K4 |
| 5 | explain, discuss and analyse the social Infrastructure and its relevance in the economy | K5 |

K1-Remember;K2 –Understand;K3 –Apply;K4– Analyze;K5-Evaluate;K6-Create

SEMESTER-I

ELECTIVE II : A) REGIONAL ECONOMICS

Course Code: FP231EC4

| On the successful completion of the course, student will be able to : | | |
|--|--|-------------------|
| 1 | understand the nature and scope of regional economics | K1&K2 |
| 2 | apply the Models of regional, inter – regional and multi - regional models | K3&K4 |
| 3 | evaluate the various theories of regional economic growth | K2 &K4 |
| 4 | describes the Measurement of inter regional economic grow that State level | K4&K4 |
| 5 | apply Regional Aspects of Stabilization and Growth Policy | K4&K5 |

K1-Remember; K2 –Understand; K3 –Apply; K4– Analyze; K5-Evaluate

SEMESTER-I

ELECTIVE II : B) WELFARE ECONOMICS

Course Code: FP231EC5

| On the successful completion of the course, student will be able to : | | |
|--|--|--------------------|
| 1 | remember the Contribution to Welfare Economics | K1 |
| 2 | understand the different approaches to Welfare Economics | K2 |
| 3 | analyze the development of Pareto Optimality Conditions | K3 & K4 |
| 4 | describe the compensation Criteria of Economics | K4 |
| 5 | evaluate theories of Social Choice. | K5 |

K1-Remember;K2 –Understand;K3 –Apply;K4– Analyze;K5-Evaluate;K6-Create

SEMESTER-I

ELECTIVE II : C) MARITIME ECONOMICS

Course Code: FP231EC6

| On the successful completion of the course, student will be able to : | | |
|--|---|----------------|
| 1 | to understand the knowledge of challenges of Maritime Economics | K1, K2, |
| 2 | to know the factors influencing demand and supply | K2, K4, |

| | | |
|---|---|------------------|
| 3 | identify types of shipping and to know shipping policies | K3, K4 |
| 4 | gain in-depth knowledge in maritime trade in economy | K2, K4 |
| 5 | analyze the impact and trends in developed and developing countries | K3, K2,K5 |

K1-Remember;K2 –Understand;K3 –Apply;K4– Analyze;K5-Evaluate;K6-Create

SEMESTER I
SPECIFIC VALUE-ADDED COURSE: LOGISTIC MANAGEMENT
Course Code: FP231V01

| On the successful completion of the course, student will be able to: | | |
|---|--|-----------|
| 1 | understand about network information and technological advancement | K1 |
| 2 | know about life cycle support | K2 |
| 3 | apply transportation principles in times of need | K3 |

K1-Remember;K2 –Understand;K3 –Apply;

SEMESTER I
SPECIFIC VALUE-ADDED COURSE: WOMEN AND SOCIETY IN INDIA
Course Code: FP231V02

| On the successful completion of the course, students will be able to: | | |
|--|--|---------------|
| 1. | remember the importance of communication | K1 |
| 2. | Understand the pattern of management | K1,K2 |
| 3. | types of managerial skills and personal skills | K3 K4 |
| 4. | practice emotional Intelligence and Values | K3, K4 |
| 5. | adopt problem solving methods | K5 |

K1 - Remember; K2 - Understand; K3 – Apply; K4 - Analyse; K5 – Evaluate

K1-Remember;K2 –Understand;K3 –Apply;K4– Analyze;K5-Evaluate

SEMESTER - II
CORE IV : MONETARY ECONOMICS
Course Code: FP232CC1

| On the successful completion of the course, student will be able to : | | |
|--|---|------------------|
| 1 | understand the theories of money. | K1 |
| 2 | distinguish the various determinate of money supply and multiplier. | K1&K2 |
| 3 | evaluate the capital market. | K2&K3 |
| 4 | analyze the importance of banking sector. | K4 |

| | | |
|----------|---|-----------|
| 5 | evaluate and make use of monetary policy. | K5 |
|----------|---|-----------|

K1-Remember;K2 –Understand;K3 –Apply;K4– Analyze;K5-Evaluate

SEMESTER - II

CORE V : LABOUR ECONOMICS

Course Code: FP232CC2

| On the successful completion of the course, student will be able to : | | |
|--|---|-------|
| 1 | remember the recent trends of labour and their productivity | K1 |
| 2 | Understand the determination of employment and wages | K1&K2 |
| 3 | Analyze the impact on labour market | K3&K4 |
| 4 | Outline the Industrial relation | K4 |
| 5 | Evaluate the current trends of social security measures | K5 |

K1-Remember;K2 –Understand;K3 –Apply;K4– Analyze;K5-Evaluate

SEMESTER - II

CORE VI : MATHEMATICAL ECONOMICS

Course Code: FP232CC3

| On the successful completion of the course, student will be able to : | | |
|--|--|------------------|
| 1 | understand the mathematical structure of standard economic Theoretical framework | K1 |
| 2 | adopt mathematical tools to solve optimization problems appear in economic theory | K1&K2 |
| 3 | equip the students with tools to read the technical writing appear in standard economic journals | K2&K3 |
| 4 | analyze the dynamics of macro economic policies in an economy | K2&K4 |
| 5 | evaluate mathematically the dynamics of the growth process in an economy | K5 |

K1-Remember;K2 –Understand;K3 –Apply;K4– Analyze;K5-Evaluate

SEMESTER - II

ELECTIVE III : A) GENDER ECONOMICS

Course Code: FP232EC1

| On the successful completion of the course, student will be able to : | | |
|--|---|------------------|
| 1 | understand the Gendered jobs and Social Inequality | K1&K2 |
| 2 | describes the Gender issues at the workplace | K1&K2 |
| 3 | apply the Gender issues in Health, Environment, Family welfare Measures | K2&K3 |
| 4 | analysis the role of women in economic development | K4 |
| 5 | assess the Initiatives towards recognition of women as agents of development from sixth five year plan. | K5 |

K1-Remember;K2 –Understand;K3 –Apply;K4– Analyze;K5-Evaluate

SEMESTER - II

ELECTIVE III : B) URBAN ECONOMICS

Course Code: FP232EC2

| On the successful completion of the course, student will be able to : | | |
|--|--|------------------|
| 1 | remember the scope of urban economics and urban economic growth | K1 |
| 2 | understand the process of urbanisation and classification Urban areas | K1&K2 |
| 3 | analyze the various theories of urban growth | K3 |
| 4 | evaluate the growth of formal growth and informal growth Economic activities | K4 |
| 5 | appraise the urban problems | K5 |

K1-Remember;K2 –Understand;K3 –Apply;K4– Analyze;K5-Evaluate

SEMESTER - II

ELECTIVE III : C) SOCIAL ENTREPRENEURSHIP IN HEALTH AND HYGIENE

Course Code: FP232EC3

| On the successful completion of the course, student will be able to : | | |
|--|---|--------------------|
| 1 | understand the social entrepreneurship and innovation | K1 &K2 |
| 2 | apply the entrepreneurial motivation and its theories | K3 & K5 |
| 3 | understand attain knowledge about social entrepreneurship in health and hygiene | K2 & K4 |
| 4 | analyze an overview of various internship programmes offer by different organizations | K1& K2 |
| 5 | Evaluate the students skills required for social entrepreneurship. | K4 & K5 |

K1-Remember;K2 –Understand;K3 –Apply;K4– Analyze;K5-Evaluate

SEMESTER - II

ELECTIVE IV : A) RESOURCE ECONOMICS

Course Code: FP232EC4

| On the successful completion of the course, student will be able to : | | |
|--|--|------------------|
| 1 | remember land resources in India and the issues related to it | K1 |
| 2 | understand the availability of Forest resources and understand the methods to conserve the resources | K2&K3 |
| 3 | analyze the water resources in the country and related environmental issues | K4 |
| 4 | evaluate the mineral resources in the country | K5 |
| 5 | evaluate the conservation of Natural Resources | K5 |

K1-Remember;K2 –Understand;K3 –Apply;K4– Analyze;K5-Evaluate

SEMESTER - II

ELECTIVE IV : B) ECONOMICS OF CLIMATE CHANGE

Course Code: FP232EC5

| On the successful completion of the course, student will be able to : | | |
|--|---|--------------------|
| 1 | remember the science of climate change. | K1 |
| 2 | understand and identify the climate change policy. | K1 & K2 |
| 3 | observe the integrated assessment of climate changes. | K3 |
| 4 | analyze the climate change impact assessment. | K4 |
| 5 | assess the climate change negotiations and equity. | K5 |

K1-Remember;K2 –Understand;K3 –Apply;K4– Analyze;K5-Evaluate

SEMESTER - II

ELECTIVE IV : C) POPULATION STUDIES

Course Code: FP232EC6

| On the successful completion of the course, student will be able to : | | |
|--|--|--------------------|
| 1 | understand the basic concepts of population studies. | K1 & K2 |
| 2 | remember the population growth and distribution. | K2 & K3 |
| 3 | analyze the various population structure. | K3 & K4 |
| 4 | examine the various population dynamics. | K4 & K5 |
| 5 | evaluate the various population policy. | K1 & K5 |

K1-Remember;K2 –Understand;K3 –Apply;K4– Analyze;K5-Evaluate

SEMESTER - II

**SEC : SOCIAL ETHICS AND RESPONSIBILITIES – WOMEN EMPOWERMENT,
DISABILITY, SOCIAL INCLUSION**

Course Code: FP232SE1

| On the successful completion of the course, student will be able to : | | |
|--|---|------------------|
| 1 | remember the importance of Ethics and outlining the various | K1&K2 |

| | | |
|---|---|------------------|
| | types of Ethical Issues in an organization | |
| 2 | understand the ethical issues in the workplace | K2&K3 |
| 3 | evaluate the need for Corporate Social Responsibility | K3&K4 |
| 4 | design Policies for Social inclusion | K4&K5 |
| 5 | analyze the various schemes for disabled | K5 |

K1-Remember;K2 –Understand;K3 –Apply;K4– Analyze;K5-Evaluate

SEMESTER - II

LIFE SKILL TRAINING I : ETHICS

Course Code: PG23LST1

| | | |
|--|--|-----------|
| On the successful completion of the course, student will be able to : | | |
| 1 | understand deeper insight of the meaning of their existence. | K1 |
| 2 | recognize the philosophy of life and individual qualities | K2 |
| 3 | acquire the skills required for a successful personal and professional life. | K3 |
| 4 | develop as socially responsible citizens. | K4 |
| 5 | create a peaceful, communal community and embrace unity. | K3 |

K1-Remember;K2 –Understand;K3 –Apply;K4– Analyze;K5-Evaluate

SEMESTER - III

CORE VII – ADVANCED MACRO ECONOMICS

Course Code: FP233CC1

| | | |
|--|---|-----------|
| On the successful completion of the course, students will be able to: | | |
| 1. | remember the concepts of general equilibrium in the economy and its models and approaches | K1 |
| 2. | understand the role of rational expectations influencing Macro Economics variables. | K2 |
| 3. | apply to understand the functions of the major propositions of new | K3 |

| | | |
|---|---|-----------|
| | Keynesian macroeconomics | |
| 4. | analyze and evaluate the open economy model in post Keynesian era. | K4 |
| 5. | apply the role of stabilization policies such as fiscal and monetary policy on the Economy. | K5 |
| K1 - Remember; K2 - Understand; K3 – Apply; K4 - Analyse; K5– Evaluate | | |

SEMESTER - III

CORE VIII – PUBLIC ECONOMICS

Course Code: FP233CC2

| | | |
|---|--|-------------------|
| On the successful completion of the course, students will be able to: | | |
| 1. | remember and understand the basic theories of public finance. | K1& K2 |
| 2. | analyse and identify the public expenditure. | K3 |
| 3. | evaluate the various tax system. | K4 |
| 4. | to organize, examine and evaluate about fiscal policy. | K4 |
| 5. | to summarize, develop and explain about Indian public finance. | K5 |
| K1 - Remember; K2 - Understand; K3 – Apply; K4 - Analyse; K5– Evaluate | | |

SEMESTER - III

CORE IX – RESEARCH METHODOLOGY

Course Code: FP233CC3

| | | |
|---|--|-----------------------|
| On the successful completion of the course, students will be able to: | | |
| 1. | remember and understand the basic concepts in Research and explain means of data collection | K1& K2 |
| 2. | analyse the various sources of primary and secondary data | K3 |
| 3. | construct the functions of presenting data in different methods | K4 |
| 4. | develop the statistical inference and to explain the errors that can happen during data analysis | K3, K4, K5 |
| 5. | evaluate and create the data. | K4, K5 |
| K1 - Remember; K2 - Understand; K3 – Apply; K4 - Analyse; K5– Evaluate | | |

SEMESTER III
CORE RESEARCH PROJECT
Course Code: FP233RP1

| On the successful completion of the course, students will be able to: | | |
|--|---|-----------|
| 1 | identify the research problem | K1 |
| 2 | review the concepts, theories and formulate hypothesis | K2 |
| 3 | understand the methods of data collection and collect the data | K2 |
| 4 | formulate the research design | K3 |
| 5 | analyse the collected data with the statistical tools, interpret it and draw the findings | K4 |

K1 - Remember; **K2** - Understand; **K3** – Apply; **K4** - Analyse;

SEMESTER - III
ELECTIVE COURSE– V : a) ENTREPRENEURIAL DEVELOPMENT
Course Code: FP233EC1

| On the successful completion of the course, students will be able to: | | |
|--|---|-------------------------------------|
| 1. | remember and understand the concept of Entrepreneurship | K₁, K₂ |
| 2. | understand the factors involved in business | K₁,K₂ |
| 3. | apply the methods of project Appraisal | K₃ |
| 4. | Analysis the knowledge about source of Fiance | K₃, K₄ |
| 5. | evaluate the process involved in the project | K₄ |
| K1 - Remember; K2 - Understand; K3 – Apply; K4 - Analyse; K5 – Evaluate | | |

SEMESTER - III
ELECTIVE COURSE – V : b) MARITIME ECONOMICS
Course Code: FP233EC2

| On the successful completion of the course, students will be able to: | | |
|--|---|---------------|
| 1. | remember and understand the knowledge of challenges on Maritime Economics | K1, K2 |

| | | |
|---|---|------------------|
| 2. | analyze the factors influencing demand and supply | K2, K4, |
| 3. | Identify types of shipping and to know shipping policies | K3, K4 |
| 4. | Gain in-depth knowledge in maritime trade in economy | K2, K4 |
| 5. | Analyze the impact and trends in developed and developing countries | K3, K2,K5 |
| K1 - Remember; K2 - Understand; K3 – Apply; K4 - Analyse; K5– Evaluate | | |

SEMESTER - III

ELECTIVE COURSE – V : c) ECONOMICS IN EVERYDAY LIFE

Course Code: FP233EC3

| | | |
|---|---|---------------|
| On the successful completion of the course, students will be able to: | | |
| 1. | to know what is price and to explain and identify its mechanism in economies function | K1 |
| 2. | to define, illustrate and evaluate the value of economics in social customs of the society | K1, K2 |
| 3. | to find and examine the evils happening in the economy and to identify and measures to overcome those evils | K3 |
| 4. | to illustrate, analyse the importance of various dimensions of economics in the society | K4 |
| 5. | analyse, measure and to discuss the role of economics in the effective functioning of the country | K5 |
| K1 - Remember; K2 - Understand; K3 – Apply; K4 - Analyse; K5– Evaluate | | |

SEMESTER - III

SEC - II : LEADERSHIP QUALITIES AND DEVELOPMENT

Course Code: FP233SE1

| | | |
|--|---|-----------|
| On the successful completion of the course, students will be able to: | | |
| 1. | understand the importance of Leadership | K1 |
| 2. | summarize the leadership Styles | K2 |
| 3. | analyze the Motivation required for an Effective Leader | K3 |
| 4. | formulate policies to understand Conflict Management | K4 |
| 5. | explain the leadership styles of Women in Politics and Business | K5 |

K1 - Remember; **K2** - Understand; **K3** – Apply; **K4** - Analyse; **K5**– Evaluate

SEMESTER III
SPECIFIC VALUE-ADDED COURSE: HEALTH AND NUTRITION
Course Code: FP233V01

| On the successful completion of the course, students will be able to: | | |
|--|--|---------------|
| 1. | identify the causes and effects of health issues | K1 |
| 2. | able to identify the reasons for malnutrition | K1, K2 |
| 3. | know the importance of health | K3, K4 |
| 4. | identify the nutritional facts of food | K4, K5 |
| 5. | improve the knowledge of health fitness | K4, K5 |
| K1 - Remember; K2 - Understand; K3 – Apply; K4 - Analyse; K5 – Evaluate | | |

SEMESTER III
SPECIFIC VALUE- ADDED COURSE: PERSONALITY TRAITS OF ENTREPRENEURS
Course Code: FP233V02

| On the successful completion of the course, students will be able to: | | |
|--|---------------------------------------|---------------|
| 1. | know the significance of goal setting | K1, K2 |
| 2. | improve the communication skill | K2, K3 |
| 3. | identify the mental blocks | K3, K4 |
| 4. | develop the team sprints | K4, K5 |
| 5. | encourage to tackle the situations | K4, K5 |
| K1 - Remember; K2 - Understand; K3 – Apply; K4 - Analyse; K5 – Evaluate | | |

SEMESTER III
SELF LEARNING COURSE: INDUSTRIAL MARKETING
Course Code: FP233SL1

| On the successful completion of the course, students will be able to: | | |
|--|---|---------------|
| 1. | identify the industrial marketing system | K1 |
| 2. | know marketing information system | K1, K2 |
| 3. | develop the pricing decisions in industrial markets | K2, K3 |

| | | |
|--|---|---------------|
| 4. | promote the strategies for industrial goods | K3, K4 |
| 5. | encourage the sales force automation | K5 |
| K1 - Remember; K2 - Understand; K3 – Apply; K4 - Analyse; K5 – Evaluate | | |

SEMESTER - IV

CORE – X : INTERNATIONAL ECONOMICS

Course Code: FP234CC1

| | | |
|---|---|---------------|
| On the successful completion of the course, students will be able to: | | |
| 1. | understand theories of International trade | K1, K2 |
| 2. | learn the Recent theories in International trade | K2, K3 |
| 3. | ability to know the concept of balance of Payments Policies | K3 |
| 4. | assess the working of MNC s, Foreign Aid | K3, K4 |
| 5. | understand the working of Foreign Exchange | K5 |
| K1 - Remember; K2 - Understand; K3 – Apply; K4 - Analyse; K5– Evaluate | | |

SEMESTER - IV

CORE – XI : DEVELOPMENT ECONOMICS

Course Code: FP234CC2

| | | |
|---|---|-----------|
| On the successful completion of the course, students will be able to: | | |
| 1. | understand the concepts of Development | K1 |
| 2. | acquire knowledge about the theories of economic development | K2 |
| 3. | ability to understand the concepts related to Poverty, Inequality, Health and Education | K3 |
| 4. | gain knowledge about the insights of Rural Development | K4 |
| 5. | understand the role of State in Fiscal Management | K5 |
| K1 - Remember; K2 - Understand; K3 – Apply; K4 - Analyse; K5– Evaluate | | |

SEMESTER - IV

CORE – XII : HEALTH ECONOMICS

Course Code: FP234CC3

| On the successful completion of the course, students will be able to: | | |
|---|---|---------------|
| 1. | understand the importance of Health in Economic Development. | K1, K2 |
| 2. | gain Knowledge on the various Health Indicators | K2, K3 |
| 3. | evaluate the importance of Public and Private Health care systems | K3 |
| 4. | compare the various Health Insurance Schemes | K3, K4 |
| 5. | analyse the Rural and Urban Health Scenario | K4, K5 |
| K1 - Remember; K2 - Understand; K3 – Apply; K4 - Analyse; K5– Evaluate | | |

SEMESTER - IV

ELECTIVE COURSE - VI : a) HUMAN RESOURCES DEVELOPMENT

Course Code: FP234EC1

| On the successful completion of the course, students will be able to: | | |
|---|--|-----------|
| 1. | understand the outline of HRM and concepts therein. | K1 |
| 2. | know the approaches in acquiring the human talents. | K2 |
| 3. | analyze the trends in training and developing the manpower acquired. | K3 |
| 4. | identify the methods to improve the performance. | K4 |
| 5. | gain insight to motivate and retain the employees. | K5 |
| K1 - Remember; K2 - Understand; K3 – Apply; K4 - Analyse; K5– Evaluate | | |

SEMESTER - IV

ELECTIVE COURSE - VI : b) ECONOMICS OF SOCIAL ISSUES

Course Code: FP234EC2

| On the successful completion of the course, students will be able to: | | |
|--|--|-----------|
| 1. | define social economics and illustrate the role of the government in creating equality in human societies. | K1 |
| 2. | explain and elaborate the concept of welfare economics with specific reference to healthcare. | K2 |

| | | |
|---|---|---------------|
| 3. | illustrate and discuss the importance of education in creating human capital; private and social demand for education. | K2, K3 |
| 4. | recall, classify and compare the various sources of social discrimination, causes and consequences of the same. | K3, K4 |
| 5. | examine, estimate and illustrate the several components of human development index and the importance of these indices on development of the social sector. | K5 |
| K1 - Remember; K2 - Understand; K3 – Apply; K4 - Analyse; K5– Evaluate | | |

SEMESTER - IV

ELECTIVE COURSE - VI : c) ECONOMICS OF NATURAL DISASTERS

Course Code: FP234EC3

| | | |
|---|---|---------------|
| On the successful completion of the course, students will be able to: | | |
| 1. | explain and outline the basic concepts of disaster economic analysis. | K1, K2 |
| 2. | explain and identify the economic effects of disasters. | K2, K3 |
| 3. | interpret, develop and determine the quantification of disaster risk. | K3, K4 |
| 4. | illustrate and discuss the intervention policies. | K4 |
| 5. | determine and estimate the finance options for disasters. | K5 |
| K1 - Remember; K2 - Understand; K3 – Apply; K4 - Analyse; K5– Evaluate | | |

SEMESTER - IV

ELECTIVE COURSE - VII : a) RURAL DEVELOPMENT

Course Code: FP234EC4

| | | |
|--|--|---------------|
| On the successful completion of the course, students will be able to: | | |
| 1. | describe the importance of rural development | K1 |
| 2. | identify the present problems of Rural industries | K2, K3 |
| 3. | analyse the causes and remedies of rural poverty | K3, K4 |
| 4. | understand the role of SHG's in rural development | K4 |
| 5. | explain the Employment Guarantee Schemes and Rural Development programme | K5 |
| K1 - Remember; K2 - Understand; K3 – Apply; K4 - Analyse; K5 - Evaluate | | |

SEMESTER - IV

ELECTIVE COURSE - VII : b) ECONOMICS OF SUSTAINABLE DEVELOPMENT

Course Code: FP234EC5

| On the successful completion of the course, students will be able to: | | |
|---|--|---------------|
| 1 | define and explain the need for sustainable development | K1, K2 |
| 2 | find out and infer the wellbeing concept and economic development and to identify and analyse about Physical Geography | K1, K2 |
| 3 | illustrate the role of MDGs and to examine the measures used to eradicate poverty | K3, K4 |
| 4 | analyse, identify, evaluate and discuss the human rights and gender equality to have sustainable economic growth | K4 |
| 5 | examine, explain, identify and elaborate the role of sustainable development goals and its feasibility | K5 |
| K1 - Remember; K2 - Understand; K3 – Apply; K4 - Analyse; K5– Evaluate | | |

SEMESTER - IV

ELECTIVE COURSE - VII : C) SALESMANSHIP

Course Code: FP234EC6

| On the successful completion of the course, students will be able to: | | |
|--|---|---------------|
| 1. | understand the basic concepts of Sales | K1, K2 |
| 2. | learn about the Selling Environment. | K2, K3 |
| 3. | know the types of Managerial skills and Personal skills | K3 |
| 4. | apply the Sales Career in Field Selling. | K4 |
| 5. | adopt the modern methods of marketing. | K5 |
| K1 - Remember; K2 - Understand; K3 – Apply; K4 - Analyse; K5 - Evaluate | | |

SEMESTER - IV

SKILL ENHANCEMENT COURSE III : MANAGERIAL SKILLS

Course Code: FP234SE1

| On the successful completion of the course, students will be able to: | | |
|---|--|---------------------------------|
| 1. | understand the importance of communication | K ₂ |
| 2. | learn about the pattern of Management | K ₁ , K ₂ |
| 3. | types of Managerial skills and Personal skills | K ₃ , K ₄ |
| 4. | practice Emotional Intelligence and Values | K ₄ |
| 5. | adopt Problem solving methods | K ₄ , K ₅ |
| K ₁ - Remember; K ₂ - Understand; K ₃ – Apply; K ₄ - Analyse; K ₅ – Evaluate | | |

SEMESTER IV

SELF LEARNING COURSE: GLOBAL MARKETING

Course Code: FP234SL1

| On the successful completion of the course, students will be able to: | | |
|---|--|---------------------------------|
| 1. | identify the political and legal system | K ₁ , K ₂ |
| 2. | understand the global consumer market | K ₁ , K ₂ |
| 3. | know the market strategies | K ₂ , K ₃ |
| 4. | analyse the international pricing | K ₃ , K ₄ |
| 5. | evaluate the global logistics management | K ₄ |
| K ₁ - Remember; K ₂ - Understand; K ₃ – Apply; K ₄ - Analyse; K ₅ – Evaluate | | |

SEMESTER III & IV

LIFE SKILL TRAINING II: VALUES

Course Code: PG23LST2

| On completion of this course the student will be able to | | |
|--|--|----------------|
| 1 | recognize the perception of life and lead a positive life | K ₁ |
| 2 | understand relationship with family, friends and the society | K ₂ |
| 3 | develop as socially responsible citizens. | K ₃ |
| 4 | assess goals, fix targets and value life | K ₄ |
| 5 | create a peaceful, communal community and embrace unity. | K ₆ |

K₁-Remember; K₂-Understand; K₃-Apply; K₄ – Analyse; K₆- Create